

ANNEXURE for Work Integrated Diploma/Degree Programs

(Hotel Management, Manufacturing and Diploma Engineering)

To the Memorandum of Understanding (MoU) Executed between EFOS Edumarketers Private Limited and EFOS Point Name SS PLACEMENT HUB PRIVATE LIMITED with MOU Reference Number EFOS/POINT/UP/JHANSI/03 and was signed on on the date 21/11/2025

This Annexure forms an integral part of the MoU mentioned above and signed on the date of 24/11/2025

All terms and conditions mentioned herein shall be read together with the MoU and shall be treated as joint agreement.

1. Fee Structure & Programs (As Applicable Till Further Notice)

Programme	Duration	Eligibility	Fee Structure (INR)	Specialisation / Remarks
B.Voc / D.Voc/ Direct Jobs	3 Years	12th Pass / ITI / Diploma	₹1,000 – ₹3,000 (BTP Fee)	Mechanical, Electrical, Automobile, Electronics etc
Diploma in Hotel Management or Retail Management (RISE)	1 Year	12th Pass	₹1,000 – ₹3,000 (BTP) + ₹36,000 (Diploma Fee) to be	Hospitality, Food Production, Front Office, Housekeeping, Retail Management

paid in 10 Monthly
Installment

UGC Approved
Diploma Program

Diploma Engineering under EFOS	2 Years	ITI / 12th PCM	₹1,000 – ₹3,000 (BTP) + ₹36,000 (Diploma Fee) to be paid in 10 monthly Installment	Mechanical, Electrical
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2. Incentive Structure

A. For B.Voc, D.Voc, and Direct Job Programs

The EFOS Point shall receive:

➔ **50% of the BTP Fee Collected per Student**

Example: If BTP Fee = ₹2,000 → Incentive = ₹1,000

B. Diploma Programs (Hotel Management, Engineering, Retail)

Common Incentive Slab Applicable

Admissions across all diploma programs shall be combined for monthly payout calculation.

Common Payout Slab

Total Monthly Admissions (Combined)	Incentive per Admission
1 – 10 Students	₹6,000 per student

11 – 20 Students ₹7,000 per student

21+ Students ₹8,000 per student

Notes:

- Admissions counted from all Diploma categories collectively.
- Incentives subject to TDS/statutory deductions.
- Monthly admissions count resets every month.

3. Operational Responsibilities (Clarified)

EFOS Shall:

1. Provide all marketing and branding collateral.
2. Conduct admission verification and onboarding.
3. Handle training, placement, and student lifecycle support.
4. Maintain transparent admission dashboards (where applicable).

Admission Partner Shall:

1. Promote programs ethically and as per EFOS guidelines.
2. Provide verified leads and complete student documentation.
3. Ensure accurate counselling and fee submission assistance.
4. Avoid false commitments or misleading claims.

4. Financial Terms (Addendum)

1. Incentives will be processed **within 15 working days** after:
 - Admission confirmation,
 - Fee verification,
 - Submission of invoice & bank details.
2. Payment shall be made via NEFT/RTGS/IMPS only.

3. Any discrepancy in documents or student data must be resolved before payouts.
 4. EFOS Point shall maintain monthly admission records for audit/verification.
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5. Confidentiality and Data Usage (Extended Clause)

- Partner shall not share, sell, or misuse any EFOS-provided data.
 - All communication templates, student lists, and fee details remain EFOS IP.
 - Any breach shall invite legal action and immediate MoU termination.
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6. Compliance & Brand Protection (Clarified)

The Admission Partner shall strictly avoid:

- Posting ads without EFOS approval,
- Using EFOS logo/name without authorization,
- Misrepresenting program fees, placement claims, or benefits.
- No Extra fees without prior approval from EFOS.


Violation may result in:

- Suspension of partnership,
 - Cancellation of pending payouts,
 - Legal proceedings.
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7. Validity of Annexure

- This Annexure is effective from the date of signing.
 - It supersedes any previous communication on incentives or terms.
 - Both parties agree that this Annexure is binding and enforceable.
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8. Signatures

EFOS Point	For EFOS edumarketers Pvt. Ltd.
<p>Name: Er. Vikas Tiwari</p> <p>Designation: Founder</p> <p>Phone : 8756961908</p> <p>Email: ssplacmenthub508@gmail.com</p> <p>Location: Jhansi Uttar Pradesh</p>	<p>Name: Sachin Jain</p> <p>Designation: CEO</p> <p>Phone Number : 8744050874</p> <p>Email: sachin@efos.in</p> <p>Location: Noida</p> <p>Efos Edumarketers Pvt. Ltd.</p>  <p>Director</p>